

All the key  
sales points  
in one quick  
guide!



## KEY POINTS TO HELP YOU SELL CARTECK AUTOMATIC GARAGE DOORS

# THE KEY POINTS CONSUMER

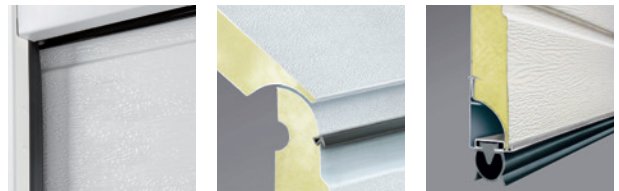


## 1 STRONG & MORE SECURE

### Inherent strength

TÜV-certified quality ensures top marks for safety and durability - tough as steel and designed for burglary resistance.

CarTeck Automatic's opener adds a further layer of security - if any attempt is made to force the door up, the motor engages and pushes back with a 60kg force!



## 2 KEEP THE ELEMENTS AT BAY

### Insulation and draught protection

40mm thick panels have an insulation 'U value' of 1.38 W/m<sup>2</sup>K as a complete door.

Bottom, side, top and inter-panel weather protection keeps out the elements.

### 3 SAFE, EASIER PARKING & MORE SPACE

Operational safety, neat & hidden away

Where is the best and safest place for springs? One place - concealed and enclosed, high up in top trays, safely away from fingers. The trays also keep the springs in pristine condition, ensuring long-term smooth and quiet operation.



- ✓ Safe concealed springs
- ✗ Visible, dust traps and potentially within reach of inquisitive little fingers

### 4 SMART TECHNOLOGY OPENERS

Making things easier

The fixed chain drive of the CarTeck DRIVE range is quieter and renowned for long-term reliability and the function packs add really useful and desirable extra features that consumers love and increase the value of your sales.

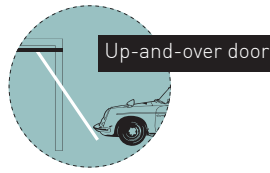


**CE** Our doors and openers are independently tested and certified to all current safety legislation and carry a CE mark.

### 5 MADE TO MEASURE, MADE TO LAST

Superb manufacturing

All doors are made to order and made to measure. Corrosion protection of every component is outstanding. Warranties are fair and comprehensive.



Vertical travel allows for maximum drive through and use of space.



Before...



...After!

### 6 MAXIMUM SAFETY & PERFORMANCE

Safety above all

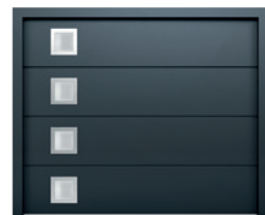
Safe operation of CarTeck Automatic is independently certified. Precise manufacturing tolerances ensure quality is high and long-term reliability and durability is inherent.



### 7&8 THE STYLES & OPTIONS

Balanced design

CarTeck Automatic is a design and precision engineering led garage door. Wonderful architect grade finishes and beautifully balanced styling are married with window options that add an impressive visual accent and practicality too, letting light into the garage space.



QUITE SIMPLY, THE VERY BEST

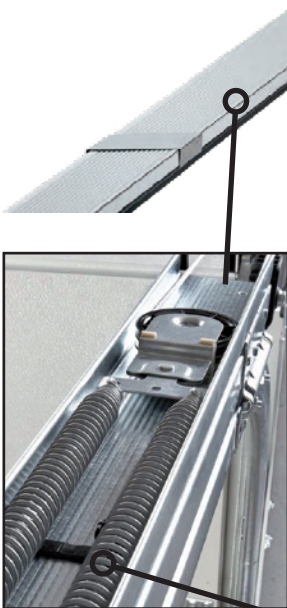
**TECKENTRUP**  
DOOR SOLUTIONS

# THE KEY POINTS CONSUMER

## When talking to customers...

You've covered the headline benefits of a sectional door - vertical travel, insulation, weather protection, strength, etc. It's worth expanding on a few points that really set CarTeck apart.

### A SAFE DOOR



#### Out of harms way...

CarTeck extension springs are high up out of reach of inquisitive fingers in covered trays.

No sacrifice on headroom either - fit CarTeck and a CarTeck DRIVE in just 120mm - low headroom as standard!



## WHERE SHOULD SPRINGS BE?



### Goodbye ugly torsion springs

How often do you see rusty torsion springs and what effect does it have on performance?

What looks neater? Extension springs concealed and protected from corrosion in steel trays with lids.

### Extension spring are better

What sort of up & over would you put on your own home? - Probably a retractable door. What counterbalance does that use? ...Extension springs.

It is a fact that extension springs deliver their energy in a much more linear fashion giving a better balanced door - even on doubles.

CarTeck trays also keep the springs in pristine condition, ensuring long-term smooth and quiet operation.

### Spring safety - 4 cables Vs anti-drop

CarTeck springs are held by 4 cables as standard - this means that, should a cable fail, three remain, which is sufficient to close the door and allow a planned repair.

By comparison, how complicated are the anti-drop devices commonly used on torsion springs in practice? When a torsion spring anti-drop device engages, the door stops functioning. It leaves customers making an emergency repair call and their property at risk because the door can't be closed.

### Certified safe

Our doors and openers are independently tested and certified to all current safety legislation and carry a CE mark.

# HOW SHOULD A DOOR LOOK?

## PERFECT FROM EVERY ANGLE!



### Neat inside

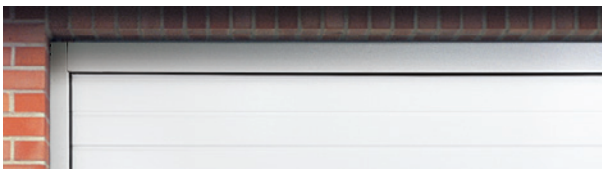
Concealed extension springs - tick!

No big clunky hardware - very neat hinges and low profile roller carriers - tick!



### Back fixing but showing some frame?

CarTeck has a colour matched frame option for all sizes and including wood effect\* for a quality finish every time...



### Fitting between the reveal?

CarTeck has a colour matched between fix frame option including wood effect\* with no holes up to 18'0"/5500mm wide & 2250mm high. Standard frames can also be used with 3D profiles to cover the frame holes on large doors and bridge gaps at the legs or head (no more mismatched PVC) for a quality finish every time...

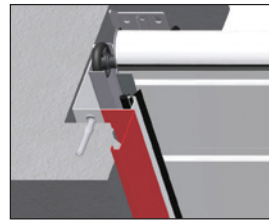
\*Wood Design frame legs, headers & 3D profiles in Night Oak & Rosewood are finished in a complimenting painted wood effect finish but will not match precisely. Golden Oak & Winchester are finished in a flat colour RAL 8014. All frame legs, headers & 3D profiles are available in smooth finish only.



### Beautiful proportions

Three Georgian features on doors from 2060mm wide - who wants 2 Georgian squares or ill-defined and small "hint of Georgian" profiles on a door?

Five features on a 14'0" door - beautifully proportioned design and fewer windows to pay for - better looking and better value...



Use our 3D colour matched profiles to neaten up edges and cover any gaps.

# HOW SHOULD A DOOR SOUND?

## QUIET & SMOOTH!



### Eccentric rollers

Quick-adjust eccentric rollers are easy to fit and made from special plastic to ensure quiet operation and a snug fit - rattling doors and door movements are a thing of the past.

### Fixed chain drive

CarTeck DRIVE uses a fixed chain - much quieter than the conventional rotating belt design, perfect for garages under a bedroom.

# A FEW KEY DIFFERENCES MAKE CARTECK REALLY STAND ABOVE THE REST

**TECKENTRUP**  
DOOR SOLUTIONS

# COLOURS?



Doors can also be coloured to any RAL shade.

### Trend colours

|  |  |                               |                                 |
|--|--|-------------------------------|---------------------------------|
| White<br>RAL 9016  | TT9016 Bling White<br>with micaceous iron ore particles glitter effect | Ice Crystal Grey<br>Aluminium | White Aluminium<br>RAL 9006     |
| Grey Aluminium<br>RAL 9007   | Light Grey<br>RAL 7035   | Window Grey<br>RAL 7040       | Quartz Grey<br>RAL 7039         |
| Umbra Grey<br>RAL 7022   | Slate Grey<br>RAL 7015   | Anthracite Grey<br>RAL 7016   | Anthracite Textured<br>RAL 7016 |
| TT 703<br>A special satin metallic effect (grey with micaceous iron ore particles) | Jet Black<br>RAL 9005  | Steel Blue<br>RAL 5011        | Moss Green<br>RAL 6005          |
| Fir Green<br>RAL 6009  | Flame Red<br>RAL 3000  | Sepia Brown<br>RAL 8014       | Cream<br>RAL 9001               |

### TREND+ colours

|                               |                             |                           |                          |
|-------------------------------|-----------------------------|---------------------------|--------------------------|
| Agate Grey<br>RAL 7038        | Silver Grey<br>RAL 7001     | Pebble Grey<br>RAL 7032   | Stone Grey<br>RAL 7030   |
| Mouse Grey<br>RAL 7005        | Basalt Grey<br>RAL 7012     | Graphite Grey<br>RAL 7024 | Granite Grey<br>RAL 7026 |
| Graphite Black<br>RAL 9011    | Signal Black<br>RAL 9004    | Gentian Blue<br>RAL 5010  | Pigeon Blue<br>RAL 5014  |
| Chartwell Green<br>BS 14 C 35 | Sage Green<br>RAL 130 60 10 | Burgundy<br>RAL 3004      | Ruby Red<br>RAL 3003     |
| Terra Brown<br>RAL 8028       | Nut Brown<br>RAL 8011       | Light Ivory<br>RAL 1015   | Pure White<br>RAL 9010   |

### Wood effects

|            |          |           |            |
|------------|----------|-----------|------------|
| Golden Oak | Rosewood | Night Oak | Winchester |
|------------|----------|-----------|------------|

### A note about colour

Where doors are exposed to direct sunlight, dark colours should be avoided.

RAL references for colours are provided as a guide only to the nearest similar RAL colour. Colours will not match to other RAL finishes due to different coating processes, gloss levels, substrates and textures. Similarly, special RAL, BS, wood effects or other colours will not be a precise match.

Colours shown are limited in accuracy by the printing process - samples should always be requested.

Wood Design frame legs, headers & 3D profiles in Night Oak & Rosewood are finished in a complimenting painted wood effect finish but will not match precisely. Golden Oak & Winchester are finished in a flat colour RAL 8014. TT9016 Bling White frame legs, headers & 3D profiles are finished in RAL 9016.

If you are matching to other finishes, particularly wood effects such as rosewood, golden oak, night oak or Winchester, always request a sample.

All frame legs, headers & 3D profiles are available in smooth finish only.



Winchester



Golden Oak



Golden Oak

# PAINTED

## WOOD EFFECT

### Better scratch resistance & UV stability

**Please note: Golden Oak & Winchester are laminate finishes. Night Oak & Rosewood have a painted finish.**

Night Oak & Rosewood have a paint finished surface instead of the traditional surface bonded film.

They outperform films for scratch resistance. The images show scratches being made first into film and then our new painted finish.

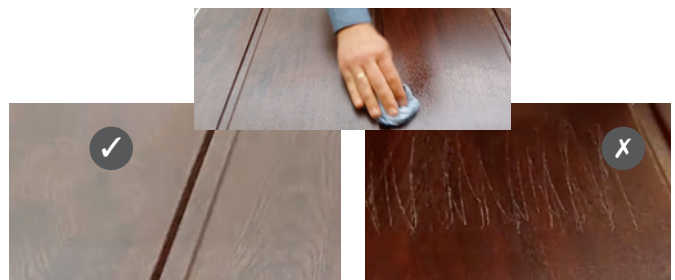
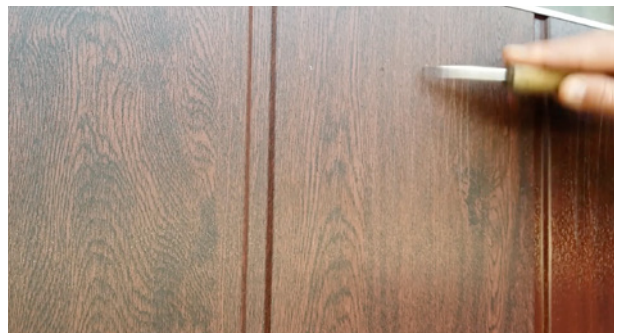
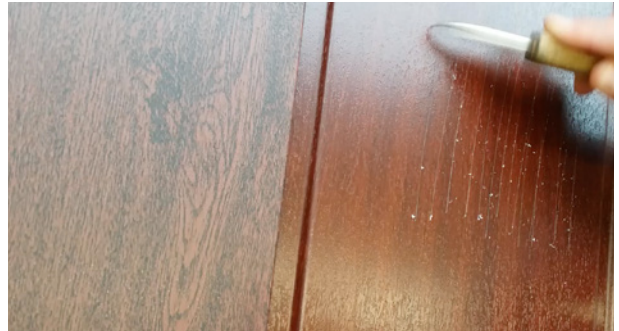
After a clean the painted finish is almost good as new (left) ✓ whilst the film (right) ✗ shows the damage.

Not very scientific, we know, but you get the point.

The paint finish is also more UV stable over time, retaining colour for longer and less prone to the finish becoming "milky" in strong sunlight.

Wood Design frame legs, headers & 3D profiles in Night Oak & Rosewood are finished in a complimenting painted wood effect finish but will not match precisely. Golden Oak & Winchester are finished in a flat colour RAL 8014.

All frame legs, headers & 3D profiles are available in smooth finish only.



Rosewood



Night Oak

# CarTeck DRIVE<sup>+</sup>

## SMART SOLUTIONS

Our accessory packs place you in control. Clever technology takes the guess work out of parking, keeps your garage dry, lights your way and keeps you moving even if power fails.

**KEY**

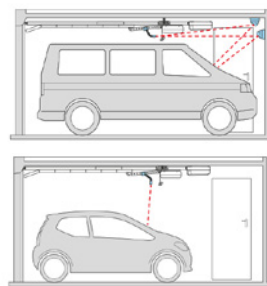
AVAILABLE FOR:  
 DRIVE / DRIVE PRO 500 ○  
 DRIVE / DRIVE PRO 600 ●

### PARKING PACKS



**PARKING PACK 1** ●

The laser sensor and reflector provide a visual assistance to help guide you to the perfect point for precise parking within your garage. No more near misses or guesstimates and no need for a parking assist system within your vehicle.



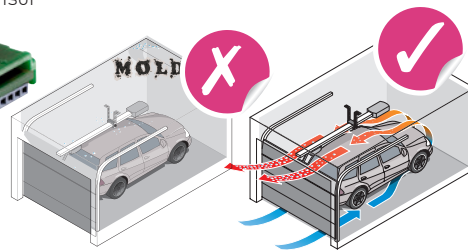
Laser & reflector



**PARKING PACK 2** ●

It automatically senses high humidity and opens your garage door a short distance to allow air to circulate, reducing moisture levels typical after parking a wet car in your garage. Reducing humidity lessens the likelihood of mould and mildew forming in your garage.

Humidity sensor



### SECURITY PACKS



**SECURITY PACK 1** ●

A magnetic motor lock that mechanically locks the motor in any position (even with ventilation function) up to an attack force of 300 kg, increasing the existing security. The alarm buzzer recognises a break-in attempt and outputs a loud signal tone. The warning buzzer outputs an acoustic signal as the door closes.



Buzzer



Lock



LOCK



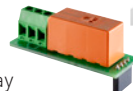
BUZZER

**SECURITY PACK 2** ○

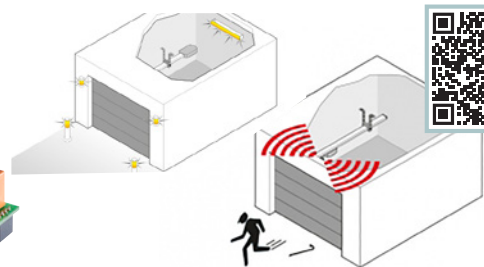
A relay that allows control of other garage or garden / security lighting. The alarm buzzer recognises a break-in attempt and outputs a loud signal tone. The warning buzzer outputs an acoustic signal as the door closes.



Buzzer



Relay





# COMPLEMENTARY CONTROL, SO CLEVER..

TECKENTRUP  
DOOR SOLUTIONS

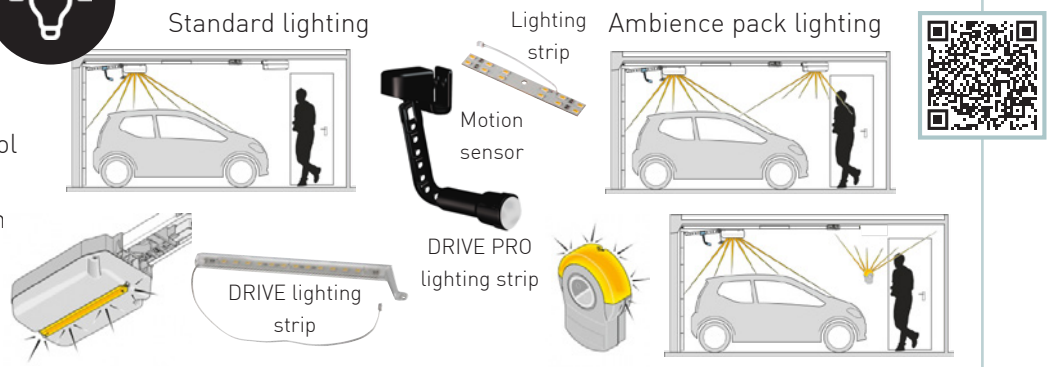
Scan the QR codes to watch the videos!

## AMBIENCE PACKS



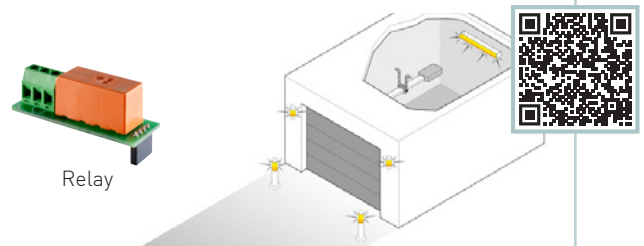
### AMBIENCE PACK 1

Need more light? Extra lighting strips for the control units can be combined with the motion sensor to switch on automatically as you enter. No more crashing about in the dark!



### AMBIENCE PACK 2

A relay allows control of other garage or garden security lighting for greater flexibility. Not only acting as deterrent in and around your garage, the relay also allows lighting activation when you open your garage door.



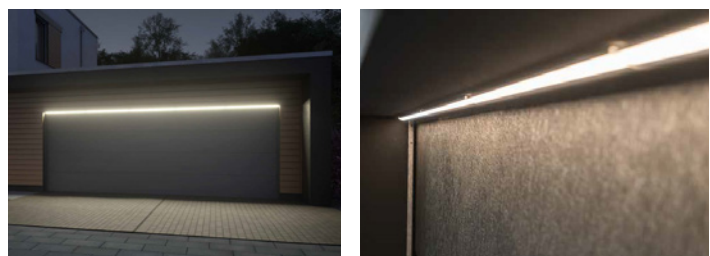
### AMBIENCE PACK 3

These clever LED strips are easily positioned on the underside of the door tracks with magnetic tape. They flood the garage with 6000 lumens of light (equivalent to around 400 watts of incandescent light!) Four linked LED strips are activated by the kits' motion sensor or infra red remote control.



### AMBIENCE PACK 4

Add light bars to the outside of your garage to make a real design statement whilst increasing accessibility and safety at night. The light bar has a stand-alone power supply and motion detector. The light is 1500 lumen per metre and has neutral white 4000K light.



# SMART SOLUTIONS

## CarTeck DRIVE<sup>+</sup>

Our accessory packs place you in control. Clever technology takes the guess work out of parking, keeps your garage dry, lights your way and keeps you moving even if power fails.

### KEY

AVAILABLE FOR:  
 DRIVE / DRIVE PRO 500 ○  
 DRIVE / DRIVE PRO 600 ●

### ACCESS PACKS



#### ACCESS PACK 1 ○

If you don't want to carry a transmitter, you can operate your door from a wall mounted outdoor wireless keypad. It's the perfect solution if you're out cycling or for family members that use the door occasionally. The keypad is easy to use even in the dark thanks to illuminated keys.



Keypad (without Courier function)



#### ACCESS PACK 2 ○

For extra convenience you can control your door and check its position from within your home with a two function wall switch available in grey or white finish. Similar in size to a standard single light switch.

Wall Switch



#### ACCESS PACK 3 ○

Add a wireless keypad with sleek stainless steel trim and back lighting for easy transmitter-free access to your garage. The surface-mounted keypad is battery operated making it the perfect solution for retrofitting. The keypad also has flexible usage options - multiple codes and the ability to control up to five different functions, such as garage door and lighting, etc.

Keypad



#### ACCESS PACK 4 ○ (Includes safety pack 1)

All the benefits of the standard keypad but with an added courier function. The courier function offers a simple and safe solution for receiving parcels into your garage. Choose to program your door to open a short distance for parcels to be posted underneath by an access code or by pressing the red button at the bottom of the keypad.



Keypad



### SAFETY PACKS



#### SAFETY PACK 1 ○

Add non-contact obstruction detection with Photoeye that uses an infra-red light beam across the opening to stop the door when the beam is broken.

Photoeye



# PLACING YOU IN CONTROL..

Scan the QR codes to watch the videos!

## TRANSMITTERS



Adding additional transmitters is simple - choose Pearl Twin or Pearl transmitters or the bidirectional capability of the Pearl Vibe, below.

### THE PEARL VIBE

The Pearl Vibe transmitter option vibrates in your hand confirming that the control unit has received your command. It can also confirm if your door is open or closed using bidirectional communication between the opener and transmitter.



Pearl Vibe with bidirectional communication

## POWER PACKS



### POWER PACK

In the case of an emergency, integrated with the control unit, the Battery Pack will supply power during power outages allowing you to open and close your garage door for up to 5 cycles.



Battery

## SMART PACKS

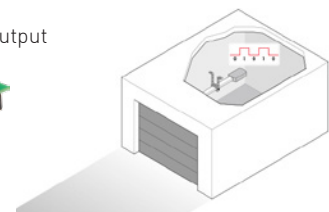


### SMART PACK

Include your garage door in your smart home world. Check the position of your garage door using your smart home system keeping everything in one place for the ultimate convenience.



Output



### SOMWEB SMART PHONE CONTROL

The SOMweb system enables you to control up to 10 garage doors via a smartphone app or web browser. You can even receive real-time notifications of your doors movements via the app or e-mail. SOMweb is the secure Smart Home solution where your data stays in the garage. Your data is kept safe, as it is not saved on external servers, so quite literally remains at home. For the door to be operated remotely, safety photocells are supplied with the Somweb system.

Photoeye



# HOME PRODUCTS MEET THE TEAM

## CUSTOMER SERVICE TEAM



**DANIEL BELLFIELD**  
General Manager - Home  
M: 07874 042 670  
E: d.bellfield@teckentrup.co.uk



**RHIANNA JOHNSON**  
Residential Sales &  
Customer Services Manager  
E: r.johnson@teckentrup.co.uk



**IAN HETHERINGTON**  
UK Sales Director  
M: 07398 504 275  
E: i.hetherington@teckentrup.co.uk



**MARK KING**  
Sales Manager (North)  
M: 07985 975 802  
E: m.king@teckentrup.co.uk

## SALES

## CUSTOMER SERVICE TEAM... CALL THE CUSTOMER SERVICE TEAM FOR GENERAL ENQUIRIES, ORDERS & STATUS

## TECHNICAL



**LEAH BRENNAN**  
Customer Service  
E: l.brennan@teckentrup.co.uk



**JESS STACEY**  
Customer Service  
E: j.stacey@teckentrup.co.uk



**LILY HOUGHTON**  
Customer Service  
E: l.houghton@teckentrup.co.uk



**MAHTAB GHADRI**  
Customer Service  
E: m.ghadri@teckentrup.co.uk



**NATHAN HILTON**  
Trainee Technical Customer Support  
E: n.hilton@teckentrup.co.uk

## TRANSPORT

## CAD



**ANDY O'ROURKE**  
(DRIVER)



**KEVIN BROADHURST**  
(DRIVER)



**PAUL McROBERTS**  
(DRIVER)



**MICHAEL SAXON**  
(DRIVER)



**ETHAN HIGH**  
Apprentice Druaghtsperson  
E: e.high@teckentrup.co.uk

If you need anything, our experienced team is happy to help. **CALL: 01925 924050**



**STEVE HILTON**  
Managing Director  
M: 07842 506 500

E: s.hilton@teckentrup.co.uk



**JIM RODGER**  
Director  
M: 07595 024 137

E: j.rodger@teckentrup.co.uk



**ALISON RODGER**  
General Manager  
M: 07769 936 388

E: a.rodger@teckentrup.co.uk

## WE PROMISE

- To remember that every door has a story and each door matters.
- To remember that a job well done builds the trust and confidence needed for you to order the next door.
- To remember that communication in a timely, honest and open manner, good news or bad, builds trust.
- To remember that problems are solved by a strong partnership and a "can-do" attitude.