CARTECK GARAGE DOOR

TECKENTRUP | HOME
OCTOBER 2025

**SALES & MARKETING TOOLKIT** 

How can you help me market and sell CarTeck?



TECKENTRUP DOOR SOLUTIONS

WWW.TECKENTRUP.CO.UK



# Not only helping you sell, but helping you market CarTeck garage doors too!



...The sales and marketing toolkit is a great resource for **new and seasoned** CarTeck sales people that may need an introduction or a refresher on the support we have to offer.

We understand how important the right sales and marketing collateral is for generating leads and closing sales. From sales arguments to use with customers, point of sale for your showroom to consumer-friendly snapshot videos, we have a host of resource to support your sales and marketing effort from start to finish.

Teckentrup, total sales and marketing support, start to finish!





Where can
I find all the
things I need
to promote
CarTeck to my
customers?

To skip to the page you need, click or tap on the relevant section.

#### TECKENTRUP WEBSITE - PAGE 5

Our website is a great resource for all things CarTeck and a great place to point your customers to validate your recommendations.

#### CARTECK LITERATURE - PAGES 6 - 12

Full colour brochures, price lists and order forms that cover our complete CarTeck garage door range.

#### **DOOR OPTIONS & EXTRAS** - PAGE 13

Add value to your sales with Teckentrup Bling or our CarTeck DRIVE accessory packs.

#### PROMOTIONAL ITEMS - PAGE 14

Banners, signage and supporting collateral to make your showroom geared to sell CarTeck.

#### **IMAGE LIBRARY** - PAGE 15

A bank of imagery for you to download and use online to promote CarTeck garage doors.

#### INSULATION ANIMATION - PAGE 16

A powerful animation to show customers how CarTeck insulated garage doors save money on energy bills.

#### CHOOSE CARTECK SNAPSHOT VIDEOS - PAGES 17 - 18

Short and punchy snapshot consumer video library for side hinged and sectional doors with each video focussing on one great reason to choose CarTeck

#### VIDEO GUIDE - PAGE 19

We'll show you how to get the YouTube embed code you need to include our videos on your website.

#### **智 SOCIAL MEDIA TIPS** - PAGES 20 - 21

A helpful guide on tagging Teckentrup in your install posts and sharing videos on social media.





What about all the information I need to help me win sales?

To skip to the page you need, click or tap on the relevant section.

WHEN TO CHOOSE CARTECK - PAGE 22

A quick overview of all the reasons why you, as a garage door specialist should choose to sell CarTeck.

- GREAT REASONS TO SELL CARTECK PAGE 23
  A full overview of all the benefits of CarTeck for garage door specialists and consumers and how you can use them in a sales situation.
- KEY POINTS TO HELP YOU SELL CARTECK PAGE 24
  All the key consumer points to help you sell CarTeck.
- THE HONESTY BOOKLET PAGE 25
  Helping your customers understand what they can expect and what they cannot expect from our garage doors and how to maximise a door's lifespan.
- PRODUCT WARRANTIES PAGE 26
  All the important information you need regarding warranties for CarTeck garage doors.
- TOOLBOX TIPS PAGE 27
  A handy hints an tips resource for your door installers to refer

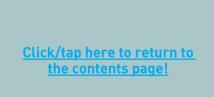
to and resolve fitting issues. Perfect for toolbox talk training with your installers too.







How can I use Teckentrup's website to promote CarTeck?





# **VISIT THE TECKENTUP WEBSITE**

Our website is a great resource for all things CarTeck and a great place to point your customers to validate your recommendations. But, it's also a helpful example of how you can use the content to tell the story of CarTeck garage doors...

For example, take a look at our 'How do I Choose!?' pages for sectional and side hinged garage doors.

**And don't forget,** our <u>Downloads</u> section is an important resource to engage with. It's the place to go for the latest versions of all the supporting collateral and literature you need.







I need literature and pricing for all garage doors...

Click/tap here to return to the contents page!

#### **CarTeck Insulated Garage Door Brochure**



# **DOWNLOAD THE BROCHURE**

**CarTeck Insulated Garage Door Price List** 



**DOWNLOAD THE PRICE LIST** 







What about
a standalone
sectional
garage door
brochure...

Click/tap here to return to the contents page!

#### **CarTeck Insulated Sectional Garage Door Brochure**



# **DOWNLOAD THE BROCHURE**

CarTeck Insulated Sectional Garage Door Order Form









What about a standalone side hinged garage door brochure...

Click/tap here to return to the contents page!

#### CarTeck Insulated Side Hinged Garage Door Brochure



# **DOWNLOAD THE BROCHURE**

CarTeck Insulated Side Hinged Garage Door Order Form









What if I need a really big sectional garage door?

Click/tap here to return to the contents page!

#### CarTeck Supersize Insulated Sectional Garage Door Brochure



# **DOWNLOAD THE BROCHURE**

**CarTeck Supersize Insulated Sectional Garage Door Order Form** 









My customer is looking for something a little different... ,

Click/tap here to return to the contents page!

#### CarTeck SLX & GSA Vision Sectional Garage Doors Brochure



## **DOWNLOAD THE BROCHURE**

#### **CarTeck SLX Vision Order Form**



DOWNLOAD THE ORDER FORM

#### **CarTeck GSA Vision Order Form**









What about the trade-only AutoTrend offer?

Click/tap here to return to the contents page!

#### CarTeck AutoTrend Brochure



DOWNLOAD THE BROCHURE

#### CarTeck AutoTrend Order Form



DOWNLOAD THE ORDER FORM

#### **CarTeck AutoTrend Price List**





**DOWNLOAD THE PRICE LIST HERE** 







What about the Switch trade-only offer?

Click/tap here to return to the contents page!

#### **CarTeck Switch Insulated Garage Doors Brochure**







# DOWNLOAD THE BROCHURE

#### **CarTeck Switch Price List**



# DOWNLOAD THE PRICE LIST

#### CarTeck Switch Order Form







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I want to increase sales value with add-ons...

Click/tap here to return to the contents page!

#### **CarTeck DRIVE Accessory Pack Booklet**



# **DOWNLOAD THE BROCHURE**

#### CarTeck MOTOR Booklet



DOWNLOAD
THE BROCHURE

#### **Teckentrup Bling Brochure**



DOWNLOAD THE BROCHURE







gear up my showroom and sales team to sell CarTeck...,

Click/tap here to return to the contents page!

#### **CarTeck Promotional Items Booklet**



# **DOWNLOAD THE BOOKLET HERE**





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I need CarTeck images for my website, social media and advertising...,

Click/tap here to return to the contents page!

#### CarTeck Image Library Bulletin



# **DOWNLOAD THE BULLETIN HERE**









How do I demonstrate to customers that insulation saves money?

Click/tap here to return to the contents page!

#### Save money on your energy bills with Teckentrup insulated garage doors!



## **WATCH THE VIDEO HERE!**



Our animation makes understanding 'U' values easy, demonstrating how CarTeck insulated garage doors save money on energy bills compared to other poorly insulated door types. Insulation = money saved! A great tool use with customers to show the faster pay-back if they buy an insulated CarTeck garage door.



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high-quality videos for use on my website & social posts...,

Click/tap here to return to the contents page!

#### CarTeck Insulated Sectional Garage Door Snapshot Videos



# **WATCH THE VIDEOS HERE!**



Short, punchy snapshot videos, each focussing on one great reason to choose CarTeck. We've also filmed some portrait for use as reels!







Great, what about for side hinged garage doors?



#### CarTeck Insulated Side Hinged Garage Door Snapshot Videos



# **WATCH THE VIDEOS HERE!**



Short, punchy snapshot videos, each focussing on one great reason to choose CarTeck. We've also filmed some portrait for use as reels!





This is easily done using the YouTube video embed code. Here's a step by step guide to finding the code you need...

How do I embed videos on my website for customers to watch?

**1.** On a computer, visit the **Teckentrup YouTube** channel and click on the video you'd like to include.



2. Click the 'Share' button



**3.** Click on the 'Embed' button in the pop up.



**4.** Click 'Copy' and your embed code is ready.



Click/tap here to return to the contents page!









How do I share a video on social media?

This is easily done using the videos web address. Here's a step by step guide to find the address and post to your page...

1. On a computer, visit the <u>Teckentrup</u> <u>YouTube</u> channel and click on the video you'd like to share.



2. Click the 'Share' button.



**3.** Click on the 'Copy' button in the pop up.



**4.** Head to your Facebook, X or LinkedIn profile or LinkedIn company page and create a post, pasting in the videos address, then post!



Click/tap here to return to the contents page!

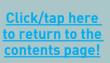








How do I tag Teckentrup in my social media posts?



#### Social Media Tagging Bulletin



#### DOWNLOAD THE BULLETIN HERE

1. Type the @ symbol in your post followed by teckentrupuk.



Whilst typing you will notice a drop down menu appear underneath your text.

**2.** From the drop down menu, click on 'Teckentrup UK LTD' with the blue logo - anything else is not us and we won't see your post!



The text will then highlight in blue to show the tagging is complete.







Why should I sell CarTeck over other doors on the market?

Click/tap here to return to the contents page!

#### When To Choose CarTeck Booklet



#### **DOWNLOAD THE BOOKLET HERE**

#### **Product Designed For YOU...**

CarTeck has been optimised to bring a product and service package that makes selling, surveying and installing our garage doors trouble-free. Every eventuality has a clever solution to give your customers the very best garage door and your business the best complete package...



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I want to understand the benefits for my customers and my business...,



#### **Great Reasons To Sell Carteck Booklet**



## **DOWNLOAD THE BOOKLET HERE**

#### Great for your customers, great for installers...

CarTeck garage doors are packed with features that will give you a genuine edge with consumers and help you make sales, confident you've given your customers the best.

Not just a consumer favourite, our doors are designed to be the first choice for installers - fast and versatile with simple solutions for every fitting scenario.







booklet with just the key points to use with consumers...

Click/tap here to return to the contents page!

#### **Key Points To Help You Sell CarTeck Booklet**



#### **DOWNLOAD THE BOOKLET HERE**

# A snapshot overview of all the key consumer points to help you sell CarTeck...

CarTeck garage doors are packed with features that will give you a genuine edge with potential customers and help you make sales, confident you've given your customers the best.



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I need help conveying to customers both what your garage doors can and cannot do?

Click/tap here to return to the contents page!

#### **CarTeck Garage Door Honesty Booklet**



#### **DOWNLOAD THE BOOKLET HERE**

# Helping your customers understand what they can and can't expect from our garage doors...

We want you to choose Teckentrup products with a clear understanding of what performance you can expect from our doors. What they can do and, often equally as important, what they can't do. It's called the honesty booklet because... ...we're honest about performance - it's a breath of fresh air compared to the non-existent or obscure information from other manufacturers. Customers too, will see the open approach as refreshing.



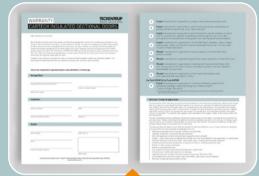




What are the doors warranties' and applicable T's & C's?

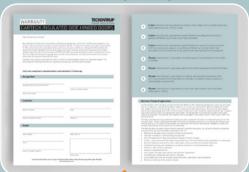
Click/tap here to return to the contents page!

#### **CarTeck Insulated Sectional Garage Doors Warranty**



#### **DOWNLOAD THE WARRANTY HERE**

#### **CarTeck Insulated Side Hinged Garage Doors Warranty**



**DOWNLOAD THE WARRANTY HERE** 









# **Simple:** Visit the Teckentrup <u>Downloads Page</u> and choose your product...







Is there something that you'd find helpful that we don't have? Let us know and we'll see what we can do! Teckentrup UK Limited, Units 2-4 Opus 9 Industrial Estate, Woburn Road, Winwick Quay, Warrington WA2 8UE

t: 01925 924 050 f: 08701 314 843

e: sales@teckentrup.co.uk

# **TECKENTRUP** DOOR SOLUTIONS











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